

Village Comparison Document

Retirement Villages Act 1999 (Section 74)

This form is effective from 1 February 2019

ABN: 86 504 771 740

Norman Gardens



Important information for the prospective resident

- The Village Comparison Document gives general information about the retirement village accommodation, facilities and services, including the general costs of moving into, living in and leaving the retirement village. This makes it easier for you to compare retirement villages.
- The *Retirement Villages Act 1999* requires a retirement village scheme operator to:
 - provide a copy of the Village Comparison Document to a prospective resident of the retirement village within seven days of receiving a request
 - include a copy of the Village Comparison Document with any promotional material given to a person, other than through a general distribution (e.g. mail-out)
 - publish the Village Comparison Document on the village's website so that the document, or a link to it appears prominently on each page of the website that contains, or has a link to, marketing material for the village
- You can access a copy of this Village Comparison Document on the village website at <https://www.oaktreegroup.com.au/retirement-village/queensland/rockhampton/norman-gardens>
- All amounts in this document are GST-inclusive, unless stated otherwise where that is permitted by law.

Notice for prospective residents

Before you decide whether to live in a retirement village, you should:

- Seek independent legal advice about the retirement village contract – there are different types of contracts and they can be complex
- Find out the financial commitments involved – in particular, you should understand and consider ingoing costs, ongoing fees and charges (which can increase) and how much it will cost you when you leave the village permanently
- Consider any impacts to any pensions, rate subsidies and rebates you currently receive
- Consider what questions to ask the village manager before signing a contract
- Consider whether retirement village living provides the lifestyle that is right for you. Moving into a retirement village is very different to moving into a new house. It involves buying into a village with communal facilities where usually some of the costs of this lifestyle are deferred until you leave the village. These deferred costs when you leave your unit may be significant.
- Seek further information and advice to help with making a decision that is right for you. Some useful contacts are listed at the end of this document, including:

- Queensland Retirement Village and Park Advice Service (QRVPAS) which provides free information and legal assistance for residents and prospective residents of retirement village. See www.caxton.org.au or phone 07 3214 6333.
- The Queensland Law Society which can provide a list of lawyers who practice retirement village law. See www.qls.com.au or phone: 1300 367 757.

More information

- If you decide to move into a retirement village, the operator will provide you with a Prospective Costs Document for your selected unit, a residence contract and other legal documents.
- By law, you must have a copy of the Village Comparison Document, the Prospective Costs Document, the village by-laws, your residence contract and all attachments to your residence contract for at least 21 days before you and the operator enter into the residence contract. This is to give you time to read these documents carefully and seek professional advice about your legal and financial interests. You have the right to waive the 21-day period if you get legal advice from a Queensland lawyer about your contract.

The information in this Village Comparison Document is correct as at *February 2024* and applies to prospective residents.

Some of the information in this document may not apply to existing residence contracts.

Part 1 – Operator and management details

1.1 Retirement village location	Retirement Village Name: Oak Tree Retirement Village Norman Gardens Street Address: 40 Foulkes Street Suburb: Norman Gardens State: QLD Post Code: 4701
1.2 Owner of the land on which the retirement village scheme is located	Name of land owner: Oak Tree Retirement Villages Norman Road Pty Ltd Australian Company Number (ACN): 164 576 907 Address: Level 9, 299 Adelaide Street Suburb: Brisbane State: QLD Post Code: 4000
1.3 Village operator	Name of entity that operates the retirement village (scheme operator): Oak Tree Retirement Villages Norman Road Pty Ltd Australian Company Number (ACN): 164 576 907 Address: Level 9, 299 Adelaide Street Suburb: Brisbane State: QLD Post Code: 4000 Date entity became operator: 28 December 2015
1.4 Village management and onsite availability	Name of village management entity and contact details Oak Tree Retirement Villages Norman Road Pty Ltd

	<p>Australian Company Number (ACN): 164 576 907</p> <p>Phone: 0400 824 936 Email: vmnormangardens@oaktreegroup.com.au</p> <p>An onsite manager (or representative) is available to residents:</p> <p><input checked="" type="checkbox"/> Part time</p> <p>Onsite availability includes:</p> <p>Tuesday to Friday: 8.30am to 4:30pm</p>
<p>1.5 Approved closure plan or transition plan for the retirement village</p>	<p>Is there an approved transition plan for the village?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p><i>A written transition plan approved by the Department of Housing and Public Works is required when an existing operator is transitioning control of the retirement village scheme's operation to a new operator.</i></p> <p>Is there an approved closure plan for the village?</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p><i>A written closure plan approved by the residents of the village (by a special resolution at a residents meeting) or by the Department of Housing and Public Works is required if an operator is closing a retirement village scheme. This includes winding down or stopping to operate the village, even temporarily.</i></p>
<p>Part 2 – Age limits</p>	
<p>2.1 What age limits apply to residents in this village?</p>	<p>Subject to the following, a new resident must be 55 years old or older and where there are two residents for one unit, one of those new residents must be 55 years old or older. The Scheme Operator may:</p> <ul style="list-style-type: none"> - decline an application from a proposed new resident - change the age limit for the village - vary the age limit requirement
<p>ACCOMMODATION, FACILITIES AND SERVICES</p>	
<p>Part 3 – Accommodation units: Nature of ownership or tenure</p>	
<p>3.1 Resident ownership or tenure of the units in the village is:</p>	<p><input type="checkbox"/> Freehold (owner resident)</p> <p><input checked="" type="checkbox"/> Lease (non-owner resident)</p> <p><input type="checkbox"/> Licence (non-owner resident)</p> <p><input type="checkbox"/> Share in company title entity (non-owner resident)</p> <p><input type="checkbox"/> Unit in unit trust (non-owner resident)</p> <p><input type="checkbox"/> Rental (non-owner resident)</p> <p><input type="checkbox"/> Other</p>
<p>Accommodation types</p>	
<p>3.2 Number of units by accommodation type and tenure</p>	<p>There are currently 15 units constructed in the village with a total of 50 units proposed to be constructed, comprising 50 single story units;</p>

Accommodation Unit	Freehold	Leasehold	Licence	Other
Independent living units				
- Studio				
- One bedroom				
- Two bedrooms		27 units (proposed)		
- Three bedrooms		23 units (proposed)		
Serviced units				
- Studio				
- One bedroom				
- Two bedrooms				
- Three bedrooms				
Other				
Total number of units		50 units proposed		

Access and design

3.3 What disability access and design features do the units and the village contain?

- ☒ Level access from the street into and between all areas of the unit (i.e. no external or internal steps or stairs) in ☒ some units
- ☐ Alternatively, a ramp, elevator or lift allows entry into ☐ all ☐ some units
- ☒ Step-free (hobless) shower in ☒ all ☐ some
- ☒ Width of doorways allow for wheelchair access in ☐ all ☒ some
- ☒ Toilet is accessible in a wheelchair in ☐ all ☒ some
- ☐ Other key features in the units or village that cater for people with disability or assist residents to age in place:
- ☐ None

Part 4 – Parking for residents and visitors

4.1 What car parking in the village is available for residents?

- ☒ All units with own garage or carport attached to the unit
- Residents must comply with the Village Rules. Restrictions on resident's car parking include:
- Resident parking is provided for each unit. Nose to tail parking in unit driveways is permitted only if space allows and vehicles do not protrude onto roadways or footpaths;

	<ul style="list-style-type: none"> • Vehicles are not permitted to be parked on roadsides, paths, roadways or lawns; • Residents must not park in visitor parking bays; • Additional vehicles are not permitted without prior authorisation from the operator.
4.2 Is parking in the village available for visitors? If yes, parking restrictions include	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Visitor parking bays are provided throughout the Village to members of the public visiting a hosting resident. Visitors are required to park in the designated visitor parking bays provided or nose to tail in the hosting resident's driveway if space permits. Visitors must not park in other residents' garages or carports and parking on roadways is strictly prohibited.
Part 5 – Planning and development	
5.1 Is construction or development of the village complete?	Year village construction started: 2016 <input type="checkbox"/> Fully developed / completed <input checked="" type="checkbox"/> Partially developed / completed <input type="checkbox"/> Construction yet to commence
5.2 Construction, development applications and development approvals Provide details and timeframe of development or proposed development, including the final number and types of units and any new facilities.	Provide detail of any construction, development or redevelopment relating to the retirement village land, including details of any related development approval or development applications in accordance with the <i>Planning Act 2016</i> The Operator gives notice that the Village is being developed by way of a <i>running redevelopment</i> (as referred to in the Act). The <i>running redevelopment</i> comprises the development of the land on which the Village will be located so that when completed (but subject to variations referred to above), the Village will comprise the following: <ul style="list-style-type: none"> • Community centre, swimming pool and bowling green; and • 50 independent living units. The Development approval provides as follows: <ol style="list-style-type: none"> 1. the development of the site is to be generally in accordance with the plans submitted to the local authority; 2. the maximum number of dwellings permitted is 50 units to be developed in stages; and 3. a copy of the development approval is available on request. The development timeframe for the Village is subject to and influenced by factors that may be outside the operator's control including but not limited to the number and timing of sales of units. Accordingly, the form and timing of the development of the Village may be varied.
5.3 Redevelopment plan under the Retirement Villages Act 1999	Is there an approved redevelopment plan for the village under the <i>Retirement Villages Act</i> ? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

The Retirement Villages Act may require a written redevelopment plan for certain types of redevelopment of the village and this is different to a development approval. A redevelopment plan must be approved by the residents of the village (by a special resolution at a residents meeting) or by the Department of Housing and Public Works.

Note: see notice at end of document regarding inspection of the development approval documents.

Part 6 – Facilities onsite at the village

6.1 The following facilities are currently available to residents:

- | | |
|---|--|
| <input type="checkbox"/> Activities or games room | <input type="checkbox"/> Medical consultation room |
| <input type="checkbox"/> Arts and crafts room | <input type="checkbox"/> Restaurant |
| <input type="checkbox"/> Auditorium | <input type="checkbox"/> Shop |
| <input checked="" type="checkbox"/> BBQ area outdoors | <input checked="" type="checkbox"/> Swimming pool - outdoor
not heated |
| <input checked="" type="checkbox"/> Billiards room | <input checked="" type="checkbox"/> Separate lounge in community
centre |
| <input checked="" type="checkbox"/> Bowling green outdoor | <input type="checkbox"/> Spa [indoor / outdoor]
[heated / not heated] |
| <input checked="" type="checkbox"/> Business centre (e.g.
computers, printers, internet
access) | <input type="checkbox"/> Storage area for boats / caravans |
| <input type="checkbox"/> Chapel / prayer room | <input type="checkbox"/> Tennis court [full/half] |
| <input type="checkbox"/> Communal laundries | <input checked="" type="checkbox"/> Village bus or transport |
| <input checked="" type="checkbox"/> Community room or centre | <input type="checkbox"/> Workshop |
| <input type="checkbox"/> Dining room | <input type="checkbox"/> Other: |
| <input checked="" type="checkbox"/> Gardens | |
| <input checked="" type="checkbox"/> Gym | |
| <input checked="" type="checkbox"/> Hairdressing or beauty
room | |
| <input checked="" type="checkbox"/> Library | |

Details about any facility that is not funded from the General Services Charge paid by residents or if there are any restrictions on access or sharing of facilities (e.g. with an aged care facility).

N/A

6.2 Does the village have an onsite, attached, adjacent or co-located residential aged care facility?

- ☐ Yes ☒ No

Note: Aged care facilities are not covered by the *Retirement Villages Act 1999 (Qld)*. The retirement village operator cannot keep places free or guarantee places in aged care for residents of the retirement village. To enter a residential aged care facility, you must be assessed as eligible by an Aged Care Assessment Team (ACAT) in accordance with the *Aged Care Act 1997 (Cwth)*.

Exit fees may apply when you move from your retirement village unit to other accommodation and may involve entering a new contract.

Part 7 – Services

7.1 What services are provided to all village residents (funded from the General Services Charge fund paid by residents)?

The General Services provided include:

- Management and administration of the Village;
- Maintenance and repair of the common areas of the Village;
- Maintenance and repair of units in the Village – subject to the Resident's obligation to repair and maintain the Resident's unit (in accordance with the terms of the Residence Contract);
- Provision of Village transport (if any);
- Control and eradication of pests in the common property; and
- Payment of property costs including rates, water, insurance and waste management.

7.2 Are optional personal services provided or made available to residents on a user-pays basis?

☒ Yes ☐ No

The Operator anticipates that some emergency call services in villas, visiting beauty or health service providers may be available at some time on a user pays basis.

7.3 Does the retirement village operator provide government funded home care services under the *Aged Care Act 1997 (Cwth)*?

☐ Yes, the operator is an Approved Provider of home care under the *Aged Care Act 1997* (Registered Accredited Care Supplier – RACS ID number)

☐ Yes, home care is provided in association with an Approved Provider

☒ No, the operator does not provide home care services, residents can arrange their own home care services

Note: Some residents may be eligible to receive a Home Care Package, or a Commonwealth Home Support Program subsidised by the Commonwealth Government if assessed as eligible by an aged care assessment team (ACAT) under the *Aged Care Act 1997 (Cwth)*. These home care services are not covered by the *Retirement Villages Act 1999 (Qld)*.

Residents can choose their own approved Home Care Provider and are not obliged to use the retirement village provider, if one is offered.

Part 8 – Security and emergency systems

8.1 Does the village have a security system?

☒ Yes ☐ No

If yes:

- the security system details are:

Village secured by an electric gate with access permitted to those who hold keyless remotes or have permission to enter the village to visit a resident or service the village.

<ul style="list-style-type: none"> the security system is monitored between: 	Village has security cameras located in common areas. These cameras record continuously, and footage is reviewed as needed. am andpmdays per week.
8.2 Does the village have an emergency help system? If yes or optional: <ul style="list-style-type: none"> the emergency help system details are: the emergency help system is monitored between: 	<input type="checkbox"/> Yes - all residents <input checked="" type="checkbox"/> Optional <input type="checkbox"/> No am andpmdays per week.
8.3 Does the village have equipment that provides for the safety or medical emergency of residents? If yes, list or provide details e.g. first aid kit, defibrillator	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No The Village Community Centre is equipped with a First Aid Kit.

COSTS AND FINANCIAL MANAGEMENT

Part 9 – Ingoing contribution - entry costs to live in the village

An ingoing contribution is the amount a prospective resident must pay under a residence contract to secure a right to reside in the retirement village. The ingoing contribution is also referred to as the sale price or purchase price. It does not include ongoing charges such as rent or other recurring fees.

9.1 What is the estimated ingoing contribution (sale price) range for all types of units in the village	Accommodation Unit	Range of ingoing contribution
	Independent living units	
	- Studio	\$ to \$.....
	- One bedroom	\$ to \$.....
	- Two bedrooms	\$425,000.00 to \$485,000.00.....
	- Three bedrooms	\$485,000.00..... to \$510,000.00.....
	Serviced units	
	- Studio	\$ to \$.....
	- One bedroom	\$ to \$.....
	- Two bedrooms	\$ to \$.....
	- Three bedrooms	\$ to \$.....
	Other	\$ to \$.....

	Full range of ingoing contributions for all unit types	\$425,000.00 to \$510,000.00.....																								
<p>9.2 Are there different financial options available for paying the ingoing contribution and exit fee or other fees and charges under a residence contract?</p> <p>If yes: specify or set out in a table how the contract options work e.g. pay a higher ingoing contribution and less or no exit fee.</p>	<p><input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Oak Tree offers the following purchase options:</p> <p><u>Ingoing Contribution</u></p> <p>If you acquire a right to reside in a unit then you must pay the <i>Ingoing Contribution</i> to Oak Tree.</p> <p>Oak Tree offers a number of different options (Purchase Options). Each Purchase Option provides for you to pay an ingoing contribution and provides for you to pay an Exit Fee.</p> <p><u>Exit Fee</u></p> <p>When you leave your accommodation unit an exit fee will be payable, subject to some exceptions (for example if you leave during the cooling off period).</p> <p>Each <i>Purchase Option</i> and the <i>Exit Fee</i> applicable to the Purchase Option is summarised as follows.</p> <p><u>Balanced Option</u></p> <p>Under this option</p> <ul style="list-style-type: none"> (a) you will pay an ingoing contribution; (b) the exit fee will be calculated as a percentage of the Ingoing Contribution that you pay (the Exit Fee Percentage); (c) the Exit Fee Percentage will be calculated on a daily basis and will increase for each day until you leave the village but the Exit Fee Percentage will only accumulate to a maximum of 36%; and (d) the Exit Fee Percentage will accumulate over the period of your residence in the village in accordance with the following table: <table border="1"> <tr> <th colspan="4">Balanced Exit Fee Percentage Calculator</th></tr> <tr> <th>Column One</th><th>Column Two</th><th>Column Three</th><th>Column Four</th></tr> <tr> <th>The Relevant Period</th><th> The Daily Exit Fee Percentage Amount The Daily Exit Fee Percentage Amount for the period specified in Column One will be equal to the amount specified in Column Three divided by the number of days in the year (being 365 or 366) (unless otherwise specified) </th><th>Exit Fee Percentage Amount for full year</th><th>Cumulative Exit Fee Percentage Amount for full year/s</th></tr> <tr> <td>For each day during the first year</td><td>See above</td><td>6%</td><td>6%</td></tr> <tr> <td>For each day during the second year</td><td>See above</td><td>6%</td><td>12%</td></tr> <tr> <td>For each day during the third year</td><td>See above</td><td>6%</td><td>18%</td></tr> </table>		Balanced Exit Fee Percentage Calculator				Column One	Column Two	Column Three	Column Four	The Relevant Period	The Daily Exit Fee Percentage Amount The Daily Exit Fee Percentage Amount for the period specified in Column One will be equal to the amount specified in Column Three divided by the number of days in the year (being 365 or 366) (unless otherwise specified)	Exit Fee Percentage Amount for full year	Cumulative Exit Fee Percentage Amount for full year/s	For each day during the first year	See above	6%	6%	For each day during the second year	See above	6%	12%	For each day during the third year	See above	6%	18%
Balanced Exit Fee Percentage Calculator																										
Column One	Column Two	Column Three	Column Four																							
The Relevant Period	The Daily Exit Fee Percentage Amount The Daily Exit Fee Percentage Amount for the period specified in Column One will be equal to the amount specified in Column Three divided by the number of days in the year (being 365 or 366) (unless otherwise specified)	Exit Fee Percentage Amount for full year	Cumulative Exit Fee Percentage Amount for full year/s																							
For each day during the first year	See above	6%	6%																							
For each day during the second year	See above	6%	12%																							
For each day during the third year	See above	6%	18%																							

For each day during the fourth year	See above	6%	24%
For each day during the fifth year	See above	6%	30%
For each day during the sixth year	See above	6%	36%
For each day after the sixth year	Nil	0%	36%

(e) if the Balanced Option applies, then the Capital Gain (or Capital Loss) in the Value of the right to reside in your unit will be shared equally between you and Oak Tree

Value Option:

Under this option:

- (a) you will pay an ingoing contribution;
- (b) the exit fee will be calculated as a percentage of the Ingoing Contribution that you pay (the Exit Fee Percentage);
- (c) the Exit Fee Percentage will be calculated on a daily basis and will increase for each day until you leave the Village but the Exit Fee Percentage will only accumulate to a maximum of 26%; and
- (d) the Exit Fee Percentage will accumulate over the period of your residence in the village in accordance with the following table:

Value Exit Fee Percentage Calculator			
Column One	Column Two	Column Three	Column Four
The Relevant Period	The Daily Exit Fee Percentage Amount for the relevant day The Daily Exit Fee Percentage Amount for the period specified in Column One will be equal to the amount specified in Column Three divided by the number of days in that year (being 365 or 366) (unless otherwise specified)	Exit Fee Percentage Amount for full year	Cumulative Exit Fee Percentage Amount for full year/s
For each day during the first year	See above	5%	5%
For each day during the second year	See above	5%	10%
For each day during the third year	See above	4%	14%
For each day during the fourth year	See above	4%	18%
For each day during the fifth year	See above	4%	22%

For each day during the sixth year	See above	4%	26%
For each day after the sixth year	See above	0%	26%

(e) if the Value Option applies, the Capital Gain (or Capital Loss) in the Resale Value of the Accommodation Unit will accrue to Oak Tree.

Customised Option:

This purchase option enables you and Oak Tree to enter into a Residence Contract on terms similar to the Balanced Option or the Value Option but where those terms are *customised* to suit your particular circumstances.

Under this option:

- (a) you will pay an ingoing contribution;
- (b) the exit fee will be calculated as a percentage of the Ingoing Contribution that you pay (the Exit Fee Percentage);
- (c) the Exit Fee Percentage will be calculated on a daily basis and will increase for each day until you leave the village but the Exit Fee Percentage will only accumulate to the maximum agreed by you and Oak Tree in your customised contract;
- (d) your Ingoing Contribution, your Exit Fee and/or your share of any Capital Gain (or Capital Loss) will be as agreed by you and Oak Tree in your customised contract;
- (e) if this option applies, the Exit Fee will be the amount calculated in accordance with your customised contract; and
- (f) if this Option applies, the Capital Gain (or Capital Loss) in the value of the right to reside in your unit will be shared between you and Oak Tree as agreed in your customised contract.

9.3 What other entry costs do residents need to pay?

- ☐ Transfer or stamp duty
- ☐ Costs related to your residence contract
- ☐ Costs related to any other contract e.g.
- ☐ Advance payment of General Services Charge
- ☒ Other costs: Lease Registration Fees of \$266.45

Part 10 – Ongoing Costs - costs while living in the retirement village

General Services Charge: Residents pay this charge for the general services supplied or made available to residents in the village, which may include management and administration, gardening and general maintenance and other services or facilities for recreation and entertainment described at 7.1.

Maintenance Reserve Fund contribution: Residents pay this charge for maintaining and repairing (but not replacing) the village's capital items e.g. communal facilities, swimming pool. This fund may or may not cover maintaining or repairing items in your unit, depending on the terms of your residence contract.

The budgets for the General Services Charges Fund and the Maintenance Reserve Fund are set each financial year and these amounts can increase each year. The amount to be held in the Maintenance Reserve Fund is determined by the operator using a quantity surveyor's report.
Note: The following ongoing costs are all stated as weekly amounts to help you compare the costs of different villages. However, the billing period for these amounts may not be weekly.

10.1 Current weekly rates of General Services Charge and Maintenance Reserve Fund contribution

Type of Unit	General Services Charge (weekly)	Maintenance Reserve Fund contribution (weekly)
Independent Living Units		
- All units pay a flat rate	\$122.25	\$20.27

Last three years of General Services Charge and Maintenance Reserve Fund contribution

Financial year	General Services Charge (range) (weekly)	Overall % change from previous year	Maintenance Reserve Fund contribution (range) (weekly)	Overall % change from previous year (+ or -)
2021/22	\$118.53	0.9%	\$17.79	-12.9%
2022/23	\$120.67	1.8%	\$17.68	-0.6%
2023/24	\$122.25	1.31%	\$20.27	14.65%

10.2 What costs relating to the units are not covered by the General Services Charge? (residents will need to pay these costs separately)

- | | |
|---|---|
| <input checked="" type="checkbox"/> Contents insurance
<input type="checkbox"/> Home insurance (freehold units only)
<input checked="" type="checkbox"/> Electricity
<input checked="" type="checkbox"/> Gas (if applicable) | <input type="checkbox"/> Water
<input checked="" type="checkbox"/> Telephone
<input checked="" type="checkbox"/> Internet
<input checked="" type="checkbox"/> Pay TV
<input type="checkbox"/> Other |
|---|---|

10.3 What other ongoing or occasional costs for repair, maintenance and replacement of items in, on or attached to the units are residents responsible for and pay for while residing in the unit?

- ☐ Unit fixtures
☐ Unit fittings
☐ Unit appliances
☒ None

Additional information

The operator will be responsible for the costs of all maintenance, servicing and repairs (and where necessary replacement) of items in or on the resident's unit necessary to keep the items in a reasonable condition – other than items that the resident owns or damages. The resident will be responsible for any costs of cleaning items in the unit.

10.4 Does the operator offer a maintenance service or help residents arrange

- ☒ Yes ☐ No

The costs of maintenance, servicing and repair (and where necessary replacement) of items in the resident's unit is included in the weekly fee.

repairs and maintenance for their unit? If yes: provide details, including any charges for this service.	The operator will regularly attend to servicing of certain items in the resident's unit and upon request, will attend to maintenance as necessary having regard to the reasonable condition of the item.
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Part 11 – Exit fees – when you leave the village

A resident may have to pay an exit fee to the operator when they leave their unit or when the right to reside in their unit is sold. This is also referred to as a 'deferred management fee' (DMF).

11.1 Do residents pay an exit fee when they permanently leave their unit?

If yes: list all exit fee options that may apply to new contracts

- ☐ Yes – all residents pay an exit fee calculated using the same formula
☒ Yes – all new residents pay an exit fee but the way this is worked out may vary depending on each resident's residence contract:
☐ No exit fee
☐ Other

Exit Fee

When you leave your accommodation unit an exit fee will be payable, subject to some exceptions (for example if you leave during the cooling off period).

Each *Purchase Option* and the *Exit Fee* applicable to the Purchase Option is summarised as follows.

Time period from date of occupation of unit to the date the resident ceases to reside in the unit	Exit fee calculation based on the Balanced Option
1 year	6% of your ingoing contribution
2 years	12% of your ingoing contribution
3 years	18% of your ingoing contribution
4 years	24% of your ingoing contribution
5 years	30% of your ingoing contribution
6 years	36% of your ingoing contribution
10 years	36% of your ingoing contribution
Note: if the period of occupation is not a whole number of years, the exit fee will be worked out on a daily basis. The maximum (or capped) exit fee is 36% of the ingoing contribution after 6 years of residence.	

The minimum exit fee is 6% of the ingoing contribution x 1/365 (for 1 day of residence).

Time period from date of occupation of unit to the date the resident ceases to reside in the unit	Exit fee calculation based on the Value Option
1 year	5% of your ingoing contribution
2 years	10% of your ingoing contribution
3 years	14% of your ingoing contribution
4 years	18% of your ingoing contribution
5 years	22% of your ingoing contribution
6 years	26% of your ingoing contribution
10 years	26% of your ingoing contribution

Note: if the period of occupation is not a whole number of years, the exit fee will be worked out on a daily basis.

The maximum (or capped) exit fee is 26% of the ingoing contribution after 6 years of residence.

The minimum exit fee is 5% of the ingoing contribution x 1/365 (for 1 day of residence).

Time period from date of occupation of unit to the date the resident ceases to reside in the unit	Exit fee calculation based on the Customised Option
1 year	SP% of your ingoing contribution x 1
2 years	SP% of your ingoing contribution x 2
3 years	SP% of your ingoing contribution x 3
4 years	SP% of your ingoing contribution x 4
5 years	SP% of your ingoing contribution x 5
6 years	SP% of your ingoing contribution x 6
7 years	SP% of your ingoing contribution x 7
10 years	SP% of your ingoing contribution x 7

Note: if the period of occupation is not a whole number of years, the exit fee will be worked out on a daily basis.

The maximum (or capped) exit fee is the *Specified Percentage "SP"* (as agreed by the resident and the operator) of the ingoing contribution x 7, after 7 years of residence.

The minimum exit fee is the *Specified Percentage "SP"* (as agreed by the resident and the operator) of the ingoing contribution, x 1/365 (for 1 day of residence).

11.2 What other exit costs do residents need to pay or contribute to?

- ☐ Sale costs for the unit
- ☒ Legal costs
- ☒ Other costs:
- Surrender of Lease registration costs (currently \$224.32)
 - stamp duty on Surrender of Lease (currently \$0)

Part 12 – Reinstatement and renovation of the unit

12.1 Is the resident responsible for reinstatement of the unit when they leave the unit?

☒ Yes ☐ No

Reinstatement work means replacements or repairs that are reasonably necessary to return the unit to the same condition it was in when the resident started occupation, apart from:

- *fair wear and tear; and*
- *renovations and other changes to the condition of the unit carried out with agreement of the resident and operator.*

Fair wear and tear includes a reasonable amount of wear and tear associated with the use of items commonly used in a retirement village. However, a resident is responsible for the cost of replacing a capital item of the retirement village if the resident deliberately damages the item or causes accelerated wear.

Entry and exit inspections and reports are undertaken by the operator and resident to assess the condition of the unit.

12.2 Is the resident responsible for renovation of the unit when they leave the unit?

☐ Yes, all residents pay % of any renovation costs (in same proportion as the share of the capital gain on the sale of their unit)

☒ Optional, only applies to residents who share in the capital gain on the sale of their unit, and the resident pays a percentage of any renovation costs (in same proportion as the share of the capital gain on the sale of their unit)

☐ No

Renovation means replacements or repairs other than reinstatement work.

By law, the operator is responsible for the cost of any renovation work on a former resident's unit, unless the residence contract provides for the resident to share in the capital gain on the sale of the resident's interest in the unit. Renovation costs are shared between the former

	resident and operator in the same proportion as any capital gain is to be shared under the residence contract.
Part 13– Capital gain or losses	
13.1 When the resident's interest or right to reside in the unit is sold, does the resident share in the capital gain or capital loss on the resale of their unit?	<p><input checked="" type="checkbox"/> Optional - residents can elect to share in a capital gain or loss option:</p> <p>Under the Balanced Option the resident's share of the capital gain is 50% the resident's share of the capital loss is 50%</p> <p>Under the Value Option the resident's share of the capital gain is Nil the resident's share of the capital loss is Nil</p> <p>Under the Customised Option the resident's share of the capital gain is as agreed the resident's share of the capital loss is as agreed</p>
Part 14 – Exit entitlement or buyback of freehold units	
<i>An exit entitlement is the amount the operator may be required to pay the former resident under a residence contract after the right to reside is terminated and the former resident has left the unit.</i>	
14.1 How is the exit entitlement which the operator will pay the resident worked out?	<p><u>The Exit Entitlement will be equal to:</u></p> <p>The Ingoing Contribution by way of repayment of the Loan Amount.</p> <p>Plus</p> <p>the Resident's Share (if any) of the Capital Gain (if any).</p> <p>Less</p> <p>the Exit fee (refer part 11.1 above);</p> <p>the Resident's Share (if any) of the Capital Loss (if any).</p> <p>the General Services Charges and Maintenance Reserve Fund Contributions owing by the Resident;</p> <p>the costs of reinstatement of the unit (refer to part 12.1);</p> <p>the Resident's Share (if any) of any agreed Renovation Costs (refer to part 12.2);</p> <p>any other amounts owing by the resident under any other agreement relating to the provision of services or goods in the Village; and</p> <p>the costs and expenses incurred in relation to termination of the Residence Contract.</p>
14.2 When is the exit entitlement payable?	<p>By law, the operator must pay the exit entitlement to a former resident on or before the earliest of the following days:</p> <ul style="list-style-type: none"> • the day stated in the residence contract <ul style="list-style-type: none"> ➤ no date is stated in the residence contract • 14 days after the settlement of the sale of the right to reside in the unit to the next resident or the operator

	<ul style="list-style-type: none"> 18 months after the termination date of the resident's right to reside under the residence contract, even if the unit has not been resold, unless the operator has been granted an extension for payment by the Queensland Civil and Administrative Tribunal (QCAT). <p>In addition, an operator is entitled to see probate or letters of administration before paying the exit entitlement of a former resident who has died.</p>
14.3 What is the turnover of units for sale in the village?	<p>0 accommodation units were vacant as at the end of the last financial year.</p> <p>0 accommodation units were resold during the last financial year.</p> <p>N/A months was the average length of time to sell a unit over the last three financial years.</p>

Part 15 – Financial management of the village

15.1 What is the financial status for the funds that the operator is required to maintain under the <i>Retirement Villages Act 1999</i>?	General Services Charges Fund for the last 3 years			
	Financial Year	Deficit/Surplus	Balance	Change from previous year
	2019/20	N/A	\$35,285	852.4%
	2020/21	N/A	\$12,061	-65.8
	2022/23	N/A	\$28,189	133.7%
	Balance of General Services Charges Fund for last financial year <i>OR</i> last quarter if no full financial year available			\$28,189.43
	Balance of Maintenance Reserve Fund for last financial year <i>OR</i> last quarter if no full financial year available			\$3,000
	Balance of Capital Replacement Fund for the last financial year <i>OR</i> last quarter if no full financial year available			\$131,620.01
Percentage of a resident ingoing contribution applied to the Capital Replacement Fund			N/A (amounts are paid each year as recommended by the quantity surveyor's report)	
The operator pays a percentage of a resident's ingoing contribution, as determined by a quantity surveyor's report, to the Capital Replacement Fund. This fund is used for replacing the village's capital items.				
OR				
<input type="checkbox"/> the village is not yet operating.				

Part 16 – Insurance

The village operator must take out general insurance, to full replacement value, for the retirement village, including for:

- communal facilities; and
- the accommodation units, other than accommodation units owned by residents.

Residents contribute towards the cost of this insurance as part of the General Services Charge.	
16.1 Is the resident responsible for arranging any insurance cover? If yes, the resident is responsible for these insurance policies:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, the resident is responsible for these insurance policies: <ul style="list-style-type: none"> • contents of the accommodation unit (excluding fixtures and fittings owned by the Operator); and • any vehicle or boat owned by the resident and stored in the Village.
Part 17 – Living in the village <i>Trial or settling in period in the village</i>	
17.1 Does the village offer prospective residents a trial period or a settling in period in the village?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<i>Pets</i>	
17.2 Are residents allowed to keep pets? If yes: specify any restrictions or conditions on pet ownership	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Resident's intending to house a pet must apply for the Operator's consent and must observe the Pet Policy for the Village (as outlined in the Village Rules). A copy of the Pet Policy is available for review upon request.
<i>Visitors</i>	
17.3 Are there restrictions on visitors staying with residents or visiting? If yes: specify any restrictions or conditions on visitors (e.g. length of stay, arrange with manager)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Residents must notify the operator if they intend for a visitor to stay with them in the Village and must obtain the Operator's consent if this is for an extended duration (in accordance with the Village Rules). Resident's intending for a visitor to stay in their unit must observe the Visitor Policy for the Village (as outlined in the Village Rules). A copy of the Visitor Policy is available for review upon request.
<i>Village by-laws and village rules</i>	
17.4 Does the village have village by-laws?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>By law, residents may, by special resolution at a residents meeting and with the agreement of the operator, make, change or revoke by-laws for the village.</i> <i>Note: See notice at end of document regarding inspection of village by-laws</i>

17.5 Does the operator have other rules for the village.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes: Rules may be made available on request
Resident input	
17.6 Does the village have a residents committee established under the <i>Retirement Villages Act 1999</i>?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <i>By law, residents are entitled to elect and form a residents committee to deal with the operator on behalf of residents about the day-to-day running of the village and any complaints or proposals raised by residents.</i> <i>You may like to ask the village manager about an opportunity to talk with members of the resident committee about living in this village.</i>
Part 18 – Accreditation	
18.1 Is the village voluntarily accredited through an industry-based accreditation scheme?	<input checked="" type="checkbox"/> No, village is not accredited <input type="checkbox"/> Yes, village is voluntarily accredited through:
Note: Retirement village accreditation schemes are industry-based schemes. The <i>Retirement Villages Act 1999</i> does not establish an accreditation scheme or standards for retirement villages.	
Part 19 – Waiting list	
19.1 Does the village maintain a waiting list for entry? If yes, <ul style="list-style-type: none"> what is the fee to join the waiting list? 	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> No fee
Access to documents	
<p>The following operational documents are held by the retirement village scheme operator and a prospective resident or resident may make a written request to the operator to inspect or take a copy of these documents free of charge. The operator must comply with the request by the date stated by the prospective resident or resident (which must be at least seven days after the request is given).</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Certificate of registration for the retirement village scheme <input checked="" type="checkbox"/> Certificate of title or current title search for the retirement village land <input checked="" type="checkbox"/> Village site plan <input checked="" type="checkbox"/> Plans showing the location, floor plan or dimensions of accommodation units in the village <input checked="" type="checkbox"/> Plans of any units or facilities under construction <input checked="" type="checkbox"/> Development or planning approvals for any further development of the village <input type="checkbox"/> An approved redevelopment plan for the village under the <i>Retirement Villages Act</i> 	

- ☐ An approved transition plan for the village
- ☐ An approved closure plan for the village
- ☒ The annual financial statements and report presented to the previous annual meeting of the retirement village
- ☒ Statements of the balance of the capital replacement fund or maintenance reserve fund or Income and expenditure for general services at the end of the previous three financial years of the retirement village
- ☐ Statements of the balance of any Body Corporate administrative fund or sinking fund at the end of the previous three years of the retirement village
- ☒ Examples of contracts that residents may have to enter into
- ☒ Village dispute resolution process
- ☐ Village by-laws
- ☒ Village insurance policies and certificates of currency
- ☒ A current public information document (PID) continued in effect under section 237I of the Act (this applies to existing residence contracts)

An example request form containing all the necessary information you must include in your request is available on the Department of Housing and Public Works website.

Further Information

If you would like more information, contact the Department of Housing and Public Works on 13 QGOV (13 74 68) or visit our website at www.hpw.qld.gov.au

General Information

General information and fact sheets on retirement villages: www.qld.gov.au/retirementvillages
 For more information on retirement villages and other seniors living options: www.qld.gov.au/seniorsliving

Regulatory Services, Department of Housing and Public Works

Regulatory Services administers the *Retirement Villages Act 1999*. This includes investigating complaints and alleged breaches of the Act.

Department of Housing and Public Works

GPO Box 690, Brisbane, QLD 4001

Phone: 07 3008 3450

Email: regulatoryservices@hpw.qld.gov.au

Website: www.hpw.qld.gov.au/housing

Queensland Retirement Village and Park Advice Service (QRVPAS)

Specialist service providing free information and legal assistance for residents and prospective residents of retirement villages and manufactured home parks in Queensland.

Caxton Legal Centre Inc.

1 Manning Street, South Brisbane, QLD 4101

Phone: 07 3214 6333

Email: caxton@caxton.org.au

Website: www.caxton.org.au

Department of Human Services (Australian Government)

Information on planning for retirement and how moving into a retirement village can affect your pension

Phone: 132 300

Website: www.humanservices.gov.au/individuals/subjects/age-pension-and-planning-your-retirement

Seniors Legal and Support Service

These centres provide free legal and support services for seniors concerned about elder abuse, mistreatment or financial exploitation.

Caxton Legal Centre Inc.

1 Manning Street, South Brisbane, QLD 4101

Phone: 07 3214 6333

Email: caxton@caxton.org.au

Website: **Error! Hyperlink reference not valid.** <https://caxton.org.au>

Queensland Law Society

Find a solicitor

Law Society House

179 Ann Street, Brisbane, QLD 4000

Phone: 1300 367 757

Email: info@qls.com.au

Website: www.qls.com.au

Queensland Civil and Administrative Tribunal (QCAT)

This independent decision-making body helps resolve disputes and reviews administrative decisions.

GPO Box 1639, Brisbane, QLD 4001

Phone: 1300 753 228

Email: enquiries@qcat.qld.gov.au

Website: www.qcat.qld.gov.au

Department of Justice and Attorney-General

Dispute Resolution Centres provide a free, confidential and impartial mediation service to the community.

Phone: 07 3006 2518

Toll free: 1800 017 288

Website: www.justice.qld.gov.au

Livable Housing Australia (LHA)

The Livable Housing Guidelines and standards have been developed by industry and the community to provide assurance that a home is easier to access, navigate and live in, as well as more cost effective to adapt when life's circumstances change.

Website: www.livablehousingaustralia.org.au/